

GENERAL GOALS PROCEDURE CHART

GOAL #1

GOAL #2

STEP #1	IDENTIFY YOUR GOALS
STEP #2	MY BENEFITS FROM REACHING THIS GOAL
STEP #3	MAJOR OBSTACLES AND MOUNTAINS TO CLIMB TO REACH THIS GOAL
STEP #4	SKILLS OR KNOWLEDGE REQUIRED TO REACH THIS GOAL
STEP #5	INDIVIDUALS, GROUPS, COMPANIES AND ORGANIZATIONS TO WORK WITH TO REACH THIS GOAL
STEP #6	PLAN OF ACTION TO REACH THIS GOAL
STEP #7	COMPLETION DATE

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The General Goals Procedure Chart is part of The Performance Planner. The planner also includes examples of how Zig completes this chart to set his own goals. You can purchase the planner at www.ZigZiglar.com or by calling 1-800-527-0306 or 972-233-9191 outside the USA.