

# 8 Simple Hacks for Incredible Success



# Introduction

There are many people who are looking to gain success in their everyday lives. Some want to start their own business, some want to make a lot of money, and others have different ways to measure the success that they are trying to reach. If you want to be successful, it is important to understand what needs to be done to get there, and you must also have the right focus and dedication to make it happen.

This guide is going to provide you with the eight best tips and hacks that you can follow in order to add more success in your life. These hacks are simple and anyone can follow them, but you will be surprised at how many people choose to ignore them and in the process, end up failing in their goals. If you are able to follow these eight hacks, you will find that success can be yours in no time.



When it comes to reaching success, all you need is the right direction to follow. Our tips include such as advice as finding a good mentor to work with, learning how to add value to the world with your ideas, how to be grateful for what you have during the day, focus on doing something that you are passionate about, under promise and over deliver, and even how to learn from your own mistakes.

The world is full of people who wish that they could be successful, but most are not willing to put in the work to make it happen. Follow these eight simple tips to success and it will not take long

before you are bringing in the success that others can only dream about.

## 1. Find a Mentor

When you are considering becoming successful, the first thing that you should do is find a mentor to work with. A mentor can provide you so much guidance and can be so food for your success rates that it is so important to find someone as soon as possible.

Many people start out on the road to trying to be successful and think that they can do it all on their own. Maybe they are too busy to find a mentor, maybe they are too shy to meet a mentor, or maybe they think they can learn it all from books. Some even think that they know enough about the business that a mentor would be a complete waste of their time.

But those who attempt to start a business or reach for success who don't have a mentor are the ones who are more likely to fail. Whether you find someone who is in your specific industry or not is not as important as making sure you find someone who can guide you, give you advice, and help set yourself up for success in the best way possible.

If possible, you should try to find a mentor who is willing to help you and who has found success in the industry or area you are most

interested in. This will help ensure that their advice is related to what you are doing specifically. They can talk to you about what has worked for them, what hasn't worked, and give advice for how you should proceed even if it is new territory for them.

If you are not able to find a mentor who works in your specific niche, it does not mean that you have to give up and go without. Find a mentor in your community who has run a business, who is well-known, or who has some other measure of success under their belt. Even if they do not work specifically in the field that you want to does not mean that they can't offer a bit of advice that can help you on your way.

There are so many reasons why you should consider getting a mentor to help you out when you first get started. Some of these include:

- Someone to talk your ideas over with.
- Someone to help you avoid common mistakes based off their history
- Someone to help you form new connections that can make success easier
- Someone to support you when you try out something new.

- Someone to give you advice about what did and did not work for them when they first got started.

Having a mentor can be a huge benefit to you when you first start out with trying to be successful. No matter what endeavor you try to pursue, a mentor is going to be a valuable resource to help you be successful.

## **2. Add Value to Make a Difference in the World**

In order to gain success, you need to find a way to add value to the world. There are already so many people out there who are trying to do the same thing that you are. They want to be successful, make a lot of money, and make a difference in the world. With all this competition, how do you know someone is going to pick you or pick your product if there isn't something of value to it.

If you are selling a product that already has a lot of competition with it, then you may need to make some adjustments to that product. What can you offer with it that will set it above the rest and make it have more value than all the options that are already out there? If you are not able to find something that makes it more valuable, then it is most likely going to get lost in the crowd and you will not make any money from it.

So, if you want to get in business offering financial advice to others, you may look around and notice that there are already a ton of people out there who offer this kind of service. It is your job not only to provide exceptional financial advice to others, but also to



find a way that makes you stick out from all the other competition that is out there.

You may offer longer hours compared to the competition. You may offer to add in some extra services for free or offer a discount for new customers if they give you a try. You may volunteer around the community or become a sponsor of a team to help get your name out there and show you are a part of the community.

There is not necessarily a perfect way to do this, as long as you make sure that you are adding value to the customer in some manner, whether it is with reduced rates, better service, more help in the community or in some other manner. The more that you are able to stand out against the competition, the more successful you will become.

### **3. Begin the Day with a Focus on Being Grateful**

One thing that you will notice about those who are successful is that they are able to be thankful for what they have in their lives each day. Even when things seem to be going wrong for them, they know how to take a step back and recognize that they still have so much in life to be grateful for.

On the other hand, you will notice that those who are not successful and who are stuck in the same path their whole lives are the ones who do not show that they are grateful for the things that they have. They are always complaining and worried that they are not in the right spot in their lives or they aren't doing what someone else is doing. They are forever going to be stuck in the same spot because they refuse to see all the good that they already have in their lives.

One of the best and easiest things that you can do to make a difference in the amount of success that you are dealing with in your life is to begin each day with a focus on being grateful. You will be amazed at how much this can change your mood and how much motivation it can bring to your life. Even five minutes a day

thinking about a few things that you are thankful for or happy to have in your life will make a difference.

There are a lot of different things that you can do to ensure that you are focusing on being grateful each day. Some of the ones that you can try out include:

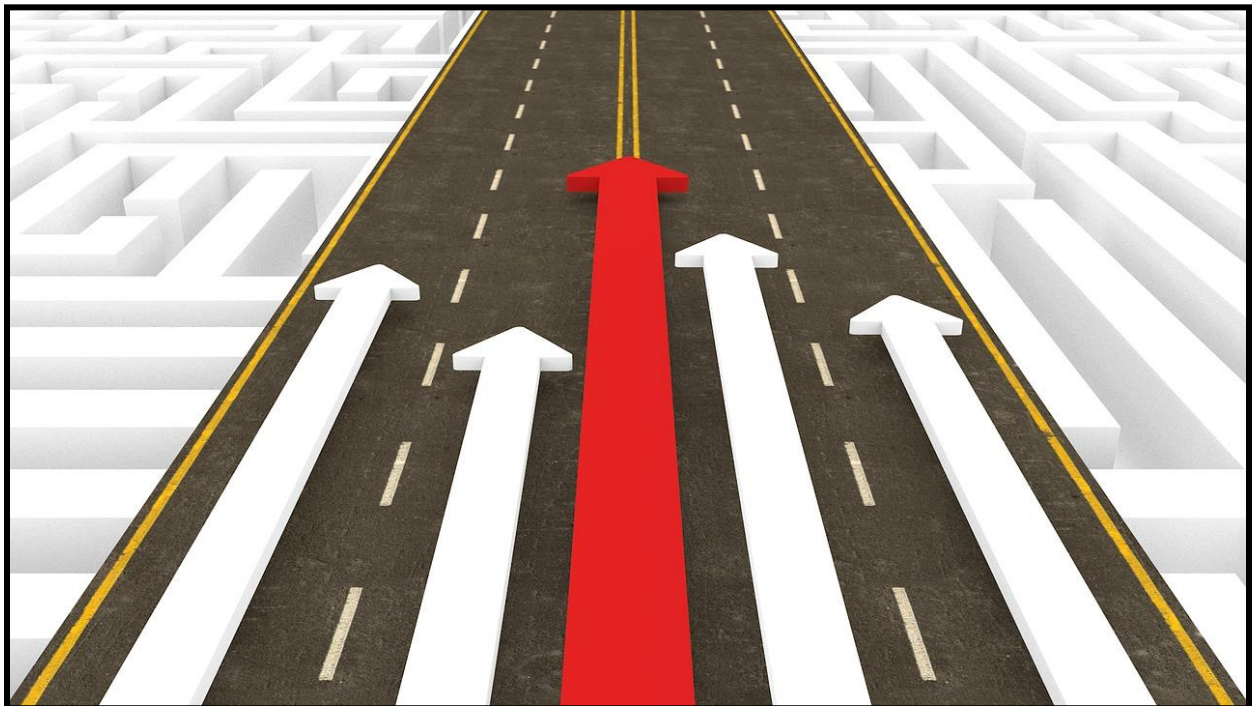
- **Appreciate all the things you have:** The great secret to a good life is to cultivate the ability to appreciate the things you already have, rather than comparing them to what others have. Never take for granted all the good things that you already have in your life.
- **Keep a gratitude journal:** Each day when you wake up, write down five to ten things that you are grateful for in your life. Try to change them up each day so you are not writing the same thing down all the time. This will force you to pay more attention in your life so you can find different things to write down each day, and can make you more aware of all the good in your life.
- **Show that you care:** Showing that you care for the others in your life and all that they do for you can really help you to be grateful. It is easy in our busy worlds to forget to even say a simple thank you when someone does something for us, but it is so important to focus on those little things in life.

- Have an attitude for gratitude: Are you someone who is grateful, someone who is always thankful for the good things that are in their lives. It is often easy to block out the little details of the day when we are so busy, but it is important to hold onto all these things and show that we are always grateful for what we have.

Being grateful for all the things in our lives, whether they are big or small, can make a big difference in how we feel from day to day. And when we start to feel better and realize all the good that we have in life, it is easier than ever to find success.

## 4. Model the Success of Others

If you want to be successful, it makes sense to model the success of others around you. If you see someone else who is being successful, you can always stop and learn what they are doing, and then make it work for your goals as well. It does not matter whether that person is successful in the same area of life that you are aiming towards, you can always model their success and make it work for you.



There are a lot of different ways that you are able to model the success of those around you. You can start by finding someone you admire who is successful and then use the steps that they did to help you as well. You can also follow some of these easy steps to ensure that you are able to properly model other successful people and start seeing success for yourself.

- **Hard work triumphs talent:** While there are gifted ones with special talent that put them ahead from the rest at the start, most successful people find that hard work will always beat talent in the long run. Even with a lot of talent, you still need to add in the hard work if you want any hope of being successful.
- **Be motivated by your passion:** You are able to succeed at almost anything that you want if you have some passion and enthusiasm for what you are doing. Those who are successful seem to know what they are passionate about and they are not afraid to go after it. Choosing paths that have some relation to your passions can make a big difference.
- **Diversify income streams:** While you may start out with just one income stream and get accustomed to that, most of those who are truly successful will have more than one stream of income at a time. As you get better and more comfortable with the one

income stream, you can slowly build on and make money from many different sources.

- **Keep on learning:** It does not matter how much you think you know, you should always keep on learning even more. Those who are the most successful are going to keep learning, no matter what stage of life they are in. You can read books on your industry, look at different magazines, or pick up a new hobby or habit that will help get you ahead.
- **Create goals that are clear:** If you have no idea where you are going, you are going to end up somewhere you don't want to be. Successful people are more likely to have goals and priorities that are very clear and this helps them to keep their focus. They know what they want to achieve and they know the steps that need to be done to get there. And they are also willing to keep working and to go that extra mile in order to achieve their goals. They are hard workers, but they also know how to work in a way that is smart and will get them ahead without a lot of wasted time.
- **Hold onto your own time:** If you do not control your own time, it is hard to become successful. When it comes to the amount of time that you have in the day, all people have the same amount. Whether you are successful or you stay where you are, you have 24 hours in each day. You need to claim your time and decide

what you are going to do with the hours that you have each day. The decision that you make will help to determine how successful you can become.

- Learn that failure is a part of life and keep going: It all depends on the way that you look at a failure. If you look at it as an excuse to give up and not try any more, then you will quickly give up. But if you look at it as a learning experience and as a way to see what doesn't work, you will just keep going and trying harder. Most successful people will see that failure is just a part of growth. It is one of the best teachers out there and can provide you with instant feedback about what will work and what won't. It is better to embrace failure and learn from it, rather than fear it like others do.

Learning how to model the way that you work and think after others who have been successful is one of the best things that you can do to ensure you are seeing success as well. This helps you to realign your life and the way that you do things so that you are more likely to see the success that you have been wanting.



## **5. Focus on Doing Something That You Are Passionate About**

There are a lot of different avenues that you can choose when it is time to look for success. The key is not finding the one that is the most successful for the most people, but finding the one that you are passionate about. If you are truly passionate about the work that you are doing, then you will find that you can be successful with almost anything that you put your mind to in the long run.

There are too many people who wake up one day and decide that they want to be successful. They are tired of living their normal lives and they want to be able to have prestige, more money, or at least start something that is their own. They go in with a lot of ideas, but instead of focusing on the right things, they decide to look at the options and just go after something that they think will make them rich.

There is nothing wrong with looking at all the different options that are available out there for you to pursue. A bit of research before starting will make it a lot easier to know what options are out there and for you to choose one. But if you decide to go with something just because you think others would like it, or because others have

had some success with it, and not because the idea excites you and sounds like fun, then you are going to lose out on success.

Jumping into something for the wrong reasons will ensure that you get burnt out and makes it more likely that you will fail. It is more important that you find something to do that you can be passionate about, something that you actually enjoy doing. When you have passion about something, you are more likely to keep pursuing it, to find different angles to make it work, and actually enjoy the work that you do.

Before you decide to go after one avenue or another, take some time to really think about it. Are you choosing this avenue because others have seen success? Are you choosing this avenue because the numbers look impressive and you want a piece of the action? Do you feel any excitement about this avenue and feel like you can really turn it into something amazing if given the chance?

Adding some passion and excitement to the work is going to make all the difference in how well it goes. And really, who wants to try to go on the path to success doing something that they despise, or at least something that they do not enjoy all that much. It is much more fun and rewarding to learn how to be successful doing

something that you love and are excited about doing each and every day.

## 6. Surround Yourself with the Right People

The people you surround yourself with will make all the difference in how much success you are going to see in your life. If you surround yourself with the wrong people, it won't matter how hard you work to see success, you will end up failing. But if you surround yourself with the right people, you will see success in no time.

Think about the group of people you currently spend your time with. Do they lift you up, talk about their plans for success in the future, clap you on the back when you do something good, and are always there to support one another.

Or are you with a group of people who seems to drain you each and every time that you see them. They always seem to complain and if you share some good news of yours with them, they either belittle you or try to say that they have done something better in their lives.

If you are with the second group of people, then it is time to move on and find a new group of friends. This second group is only interested in furthering their own goals, but they are all so miserable and intent on bringing each other down, that they are never going to realize those goals at all. If you stay around these

people, they are just going to be energy drainers and you are never going to reach the success that you want.

If you are already with the first group of people, then success is already more obtainable than it is for others. Finding this group of people is a little more difficult and can take some time, but this is because they are hard driven and ready for success. If you doubt yourself or you are not ready to be a part of the team, then you are not going to feel comfortable with this group at all.

But if you are really ready to reach the success that you can achieve, then you need to find the right group of people. Find those who are already successful in life, even if it is not in the same arena you want to pursue. Find people who are there to support you and congratulate you as you reach the different stages of your life. People who are not always complaining and in a bad mood.

Many people are surprised at how much of a difference it makes when they decide to change up the group of people they hand out with. If you are struggling to get successful and you feel that you have tried everything else, then it may be time to consider the people who are around you and whether or not they support and encourage you, or if they are just draining you and keeping you from success.

## **7. Don't Feel Bad About Your Mistakes, Learn From Them**

Everyone is going to make mistakes on the road to success. You may listen to the wrong people, or not listen to the advice that they give because you think that you know more than them. You may have made some foolish moves that haunt you even now. You may have made some mistakes in the way that you treated your employees or your customers or someone else along the line.

These are just a few examples of the mistakes that you may make on the road to success. There are a ton of mistakes that you can make, but this is not always a bad thing. There is not a single person who has become successful who hasn't made many mistakes. But the difference between them and someone who gave up on their goals is that they decided it was time to learn from those mistakes.

Most people see a mistake and start to think negative thoughts. They will beat themselves up about the mistake and think that they were too dumb to be successful because of the mistakes they made.

Mistakes are going to happen, no matter how hard you try to avoid them. Instead of focusing on how bad they look, focus on how you

can learn from the mistake. No matter what kind of mistake you are dealing with, it is possible to learn from that mistake and use that information moving forward.

Instead of letting your mistakes be a liability that hold you back and keep you from your goals, learn what you can from that mistake and use that information to ensure that you propel yourself to success.

## **8. Always Overdeliver No Matter What**

When it comes to impressing your clients and others around you, you have to find ways to stand out above the crowd. There are thousands of other people out there who are trying to impress the same people. If you do the exact same thing that they do, or worse, then you are never going to see success.

One way that you can do this is to always overdeliver what the client is expecting. There are a number of ways that you can do this and it does vary based on what type of work you are doing and what industry you are in.

Many clients are used to people overpromising and underdelivering. It is nice to make some big claims in the hopes of getting customers in the door, but if you are not able to keep up with those claims, you are just going to disappoint the customer.

A better option is to promise something that you know for a fact that you can deliver to the customer and then rise above and try to deliver more than you promised. It will knock the socks off your client and ensure that you get some amazing reviews in the process.



Any time that you get a new project to work on, it is up to you to figure out a way to deliver above and beyond the expectations of the client or customer. If you are working on a written piece for them for example, you can promise that it will take a week to complete, and then get it back in five days. If you are working on a logo and promise to get them three samples to choose from, send them five samples.

Always add something a little extra to what you are delivering to the customer. Figure out what you are able to do and then deliver that, even if the customer is not expecting it.

One way to make sure that this works is to promise one thing and then overdeliver on that. Some may see this as lying, but in reality, it is setting yourself up to blow the client out of the water.

For example, if you know that you can finish the project within five days, tell the customer that it will take seven to eight days. Get the project completed and send it over early. Just that simple thing will blow the customer out of the water, especially if they are used to most other customers being late on the work.

# Conclusion

There are so many people in the world who are looking to gain success, but most of them are never going to come even close to getting the success that they want. They are too lazy to try or they just refuse to take the advice that they are given in order to get ahead.

If you are ready to finally see the success that others have and you are tired of sitting by and watching the success never be yours, then it is time to get started. This guide has the eight best hacks that you can follow in order to really see success, without all the work.

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